

April 23, 2024

Dear Valued Customer,

We would like to bring to your attention a situation that could temporarily impact all domestic rail service in the near future. As you may have heard, both Canadian National (CN) and Canadian Pacific Kansas City (CPKC) Railways are in labour negotiations with the Teamsters Canada Rail Conference. (TCRC) While the negotiations are still on going, a work stoppage is a very real possibility.

If a stoppage does occur, it will impact all rail traffic across the country. While we are hopeful that a settlement is reached ahead of time, we should be prepared for a disruption beginning in mid-May.

In light of this, we recommend sending any and all freight shipments before the May 18<sup>th</sup> long weekend if at all possible. The earliest that a strike or lockout could occur is May 22<sup>nd</sup>, however the days leading up to that date could potentially see service impacts. Getting ahead of your normal shipping cycle, and sending as much as possible in the window of May 1<sup>st</sup> - 15th is a recommended strategy.

Please feel free to contact your account manager to discuss other possible creative options.

We will do all we reasonably can to provide updates on the progress of the negotiations as we receive them.

As always, we would like to thank you for your confidence in **National Fast Freight** for your transportation needs and look forward to your continued support.